

Common Services Centers Scheme in Punjab

Pre-bid Meeting : 03.11.2009

Pre-bid Clarifications and Corrigendum,

Reference to the RFP issued on Oct 16,2009 for Selection of Service Centre Agency (SCA) to set up, manage and operate 2112 rural CSCs in the State of Punjab, Pre-bid meeting was held on Nov 3,2009 at the Hotel Taj, Chandigarh under the Chairmanship of Sh. Narinderjit Singh, IAS Secretary IT ,Govt. of Punjab.

List of members of CSC Implementation Committee:

1. Mrs. Seema Jain, IAS, Director(IT)
2. Mr. Harbhupinder Singh Nanda, IAS, Director (Lotteries) – FD nominee
3. Mr. Chander Prakash, DIT, Gol representative
4. Mr. Gurjit Singh, Joint Director, DoEACC representative
5. Mr. Parveen Garg, Senior System Manager, DoIT, Punjab
6. Mr. Prabhjeet Singh, System Manager, DoIT, Punjab

NLSA representatives:

1. Mr Parveen Bansal, Manager, IL&FS-ETS
2. Mr Y. Srinivas, Senior Officer, IL&FS-ETS

In order to facilitate the consortiums/tie ups with the prospective bidders, details of the companies that attended the Pre-bid meeting along with their contact details are placed at Annexure A.

At the outset, Director IT welcomed the members of CSC Implementation Committee and the potential bidders attended the pre-bid meeting. NLSA representative gave a detailed presentation outlining the important aspects of the CSC project and salient features and terms & conditions of the invited tender document. The major points raised by the participating companies during Prebid meeting along-with written clarifications are as follows:

S. No	Clause No / Page No	Company	Query	Existing Clause	Response
1.	Volume 1, 5.1f , Pg 56 & 6.4 b , Pg. No 85 Volume 3,3.1 f, Pg No. 19	Zoom Developers	The payment terms should be on the basis of revised guidelines of the Ministry of Information Technology & Communication i.e. revenue support should be start after 10% roll-out of the CSC Centers	The release of revenue support to the SCA would be as per the CSC rollout milestones of 20%,40%,70% and 100% rollout. Once the SCA has set up and made CSCs operational as per a particular roll out milestone, the SCA shall be eligible for equivalent percentage of the revenue support for the operational CSCs. The balance shall be deferred till the roll out of the 100% rural CSCs.	<u>The clause has been modified as per DIT Guidelines issued on December 30th 2008 and shall now read as</u> <i>“The release of revenue support to the SCA would be as per the CSC rollout milestones 20%, 40%, 70% and 100%. Once the SCA has set up and made CSCs operational as per a particular roll out milestone, the SCA shall be eligible for the complete revenue support for the operational CSCs as per the rolled-out milestone.</i>”
2.	Section 4, Vol 1	Zoom Developers	BSNL should provide last mile connectivity with zero capex for Common Services Centers	Department of IT, GoI is facilitating BSNL to extend broadband connectivity to CSC.	Section 4, Volume 1 of the RFP outlines the responsibility of ensuring last mile connectivity for extending SWAN connectivity to CSC lies with the SCA. Department of IT, GoI is facilitating BSNL to extend broadband connectivity to CSC. Further all the guidelines issued by DIT, GoI from time to time will be applicable to the CSC scheme implementation in Punjab
3.	Section 4, Volume 1/ Exhibit 9 (Minimum I.T. Specifications for CSC) of Page 49 of RFP Volume 1	Intel	Request to introduce standard benchmark to introduce equivalent performance processors from Intel and AMD	Technical specifications for Computer: Processor: Intel Core 2 Duo 2.0 GHz or higher OR AMD Athlon X2 7750+, 1 MB Cache or higher Chipset: Intel Original Motherboard, 845/915/945G	<u>The specifications shall now be read as</u> Processor: Intel dual core processor 2.6 GHz, 2MB L2 cache or higher OR AMD Athlon dual core processor 2.9 GHz, 2MB L2 cache or higher Chipset: Intel G31 /AMD 740G/NVidia Ge Force 7 series chipset or better

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				Chipset or equivalent Intel Original	Further, in no case end of product life cycle processor may be offered. In case of technology advancement/ upgradation during the contract period, the functional performance should adhere to /comply with minimum baseline performance established by prevalent Industry Standards of the indicated specifications.
4.	Section 4, Volume 1, Exhibit 9 (Minimum I.T. Specifications for CSC) of Page 49 of RFP Volume 1	Sanjay Diesels	The generator capacity should be at least 1.5-1.6 times the UPS capacity	The generator capacity should be at least 1.25 times the UPS capacity	RFP indicates the minimum specifications. SCA may opt for higher specifications as per the field requirements.
5.	5.2 b, Key guidelines, SCA-VLE relationship bullet 1, Page 57	AISECT (N.G.O)	The capital investment sharing requirements between the SCA and VLE should be modified to allow for 100% capital investment to be made by the VLE . Relaxation in capital investment terms was requested for NGOs	Capital investments: In case, business model of SCA envisage any capital investments to be made by VLE in the CSC infrastructure, it should not exceed 25% of the total CSC infrastructure cost. This total cost would be ascertained by the cost per CSC as detailed in the business plans to be submitted by the bidders as part of technical bid."	<u>The clause under capital investments shall now read as</u> <i>“Capital investments: In case, business model of SCA envisage any capital investments to be made by VLE in the CSC infrastructure, it should not exceed 50% of the total CSC infrastructure cost. This total cost would be ascertained by the cost per CSC as detailed in the business plans to be submitted by the bidders as part of technical bid.”</i>
6.	Volume 2, 5.17 c,e,f Page 22	Optimistic Solutions	SDA should specify timelines for delivery of online	Volume of transactions of G2C services,	As Indicated in the RFP, State is committed to provide G2C services through the CSC. Projects like e-district,

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			Government services		<p>State Service Delivery Gateway (SSDG) have been initiated to enable G2C services through CSCs with on-line tracking of citizen services for the purpose of calculating revenue support to SCA.</p> <p>However SDA will not provide any guarantee, commitment or estimate of the number of transactions possible in the Common Services Centers project either for the purpose of sizing of the hardware, networking or for any other technical and financial estimation purposes.</p> <p>The bidders will have to make their own assessment based on business opportunities and growth possibilities that they perceive are feasible.</p>
7.	Volume 1 5.5 a, Pg No 67	Optimistic Solutions	Request for elaboration on the revenue offset mechanism	Calculation of revenue support and off-setting of e-Governance services	<p>It was clarified that G2C transactions executed through online State Portal would be considered for revenue support calculations.</p> <p>As indicated in the RFP Vol.1 Page 65, the Government Utility collection (Electricity and water bills) and Government Information download and printouts have been separately indicated.</p> <p>As mentioned in RFP, the revenue support will be eligible to the selected SCA for a period of four years only.</p>

The list of the companies and contact details that attended the Pre-bid meeting

S.No	Name of the Company	Name of the representative	Phone no	E.mail
1.	Ashish Jindal Rajiv Goyal Ajay Midha	Aggarsain software Tech.Pvt.Ltd	09855167676	jindal.asheesh@gmail.com
2.	Sandeep Sharma Vicky Tickoo	Intel India(P) Ltd.	9814092237	vicky.tickoo@intel.com
3.	Ashish Kumar Mittal Rohit Singla	HCL Infosystem	9876611589 98786-50560	ashishmittal@hcl.in rohit.sigla@hcl.in
4.	D.P.Singh	C/o F.D Pb. Govt.	9815554991	sahebdpal@rediffmail.com
5.	Saurabh Kapila	KMG INFOTECH LTD.	9878865501	saurabh.kapila@kmg.in
6.	Sanjeev Sarpal Anurag Gupta Balwinder Singh	AISECT LTD.	98153-92024 9425018949 98159-64542	sanjeev_sarpal@rediffmail.com anurag@aisect.org bolginda12@yahoo.co.in
7.	Mahinga Singh Kang	Rural Develpment Association Punjab	94641-14731	rda_india@yahoo.com
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9.	Perv Arora	Optimistic merchant Co.P.Ltd.	98888-89198	perv.arora@optimistic.in
10.	Vikas Bansal	Bhart Airtel Limited	9815049805	v.bansal@airtel.in